



YonSuite for Growth Enterprises

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One AI-World
 **neYonSuite**

Foreword 前言

Today, growth-oriented enterprises are rapidly entering the stage of “accelerated digital-intelligence transformation.” As globalization advances, business data volume grows at an unprecedented pace, and AI technologies become deeply embedded in operations, companies are encountering transformational opportunities like never before. According to the Gartner research, the AI agent market is projected to grow at an average annual rate of over 40% in the next five years, with half of all business decisions expected to be informed or automated by AI by 2027. The simultaneous acceleration of technological innovation, market expansion, and evolving user demands is propelling AI from a mere “option” to the central engine of corporate growth.

当下，成长型企业正迅速步入“数智化加速”阶段，随着全球化布局的推进、业务数据量的快速增长以及AI技术应用的深度融入，企业正面临前所未有的转型机遇。Gartner调研显示，未来五年AI智能体市场年均增速超40%，2027年半数业务决策将依赖AI自动完成。技术迭代、市场扩张、用户需求升级同步爆发，推动AI从“可选项”蜕变为决定企业增长的核心引擎。

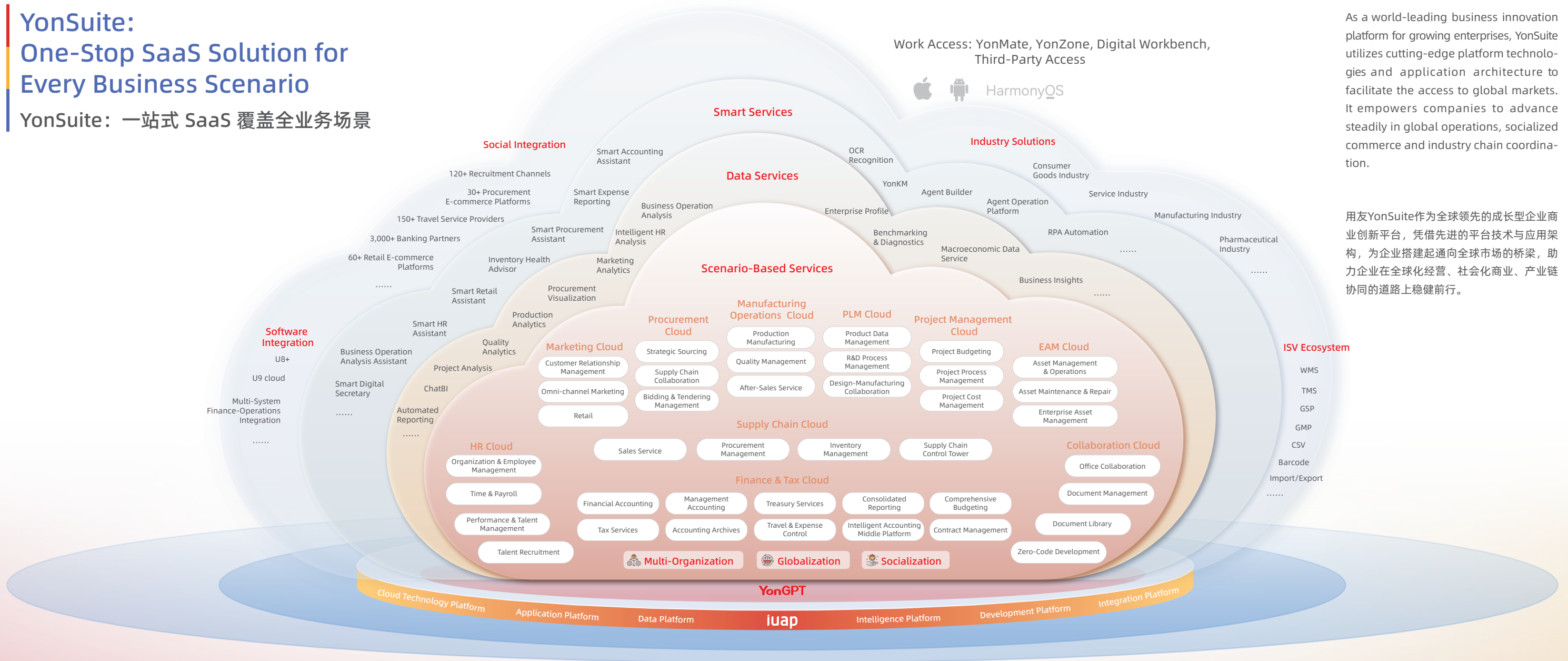
To make this core engine truly accessible to growth-oriented enterprises, SaaS systems serve as the essential vehicle. In this transformation, YonSuite has distilled four defining characteristics of enterprise AI from practical experience: a unified digital-intelligence foundation, deep integration with core business processes, real-time intelligent operations, and outcomes that are reliable, secure, and compliant. As the carrier of this intelligence, YonSuite—through its AI-native SaaS—delivers proven practices to growth-oriented enterprises worldwide, elevating “China efficiency” into a replicable “global paradigm.”

而要让这一核心引擎真正为成长型企业所用，SaaS系统成为关键载体。在这场变革中，用友YonSuite基于实践沉淀出企业AI的四大特性——统一数智底座、嵌入核心业务、实时智能运营、结果可靠/安全合规。作为这一智慧的载体，用友YonSuite正通过AI原生SaaS向全球成长型企业输出经验，将“中国效率”升级为可复制的“世界范式”。



YonSuite: One-Stop SaaS Solution for Every Business Scenario

YonSuite: 一站式 SaaS 覆盖全业务场景



As a world-leading business innovation platform for growing enterprises, YonSuite utilizes cutting-edge platform technologies and application architecture to facilitate the access to global markets. It empowers companies to advance steadily in global operations, socialized commerce and industry chain coordination.

用友YonSuite作为全球领先的成长型企业商业创新平台，凭借先进的平台技术与应用架构，为企业搭建起通向全球市场的桥梁，助力企业在全球化经营、社会化商业、产业链协同的道路上稳健前行。



One AI-World One YonSuite

YonSuite, underpinned by a dual cloud-native and AI-native architecture, provides integrated capabilities of technology empowerment, scenario execution, and ecosystem collaboration to support growth-oriented enterprises in driving global growth.

YonSuite has undergone a comprehensive upgrade, unveiling a new value proposition—“One AI-World, One YonSuite”—enabling growth-oriented enterprises to gain digital-intelligence capabilities on par with large corporations. The essence of “One YonSuite” is embodied in the “Six Ones”, each addressing critical development challenges and delivering practical, actionable solutions for growth enterprises worldwide.

用友YonSuite以云原生、AI原生双架构为底层支撑，通过“技术赋能+场景落地+生态协同”的一体化能力，助力成长型企业实现全球化增长。

用友YonSuite完成焕新升级，发布全新用户价值——“One AI-World, One YonSuite”，让成长型企业也能拥有比肩大企业的数智实力。“One YonSuite”的核心内涵，集中体现为“六个one”，每一项特性都直指发展痛点，为全球成长型企业提供可落地的解决方案。



One Entry to Smart Business Anywhere Everywhere 统一工作入口

A single, powerful gateway that connects all your business applications, providing one-click global connectivity to unlock your full growth potential.

统一超级工作入口链接全场景应用，一键连接全球业务，全面释放增长动能。



One Platform No More Silos 统一数智平台

Powered by an AI-native digital core, it enables zero/low-code development and supports rapid, model-driven application building.

依托AI原生的数智底座，提供零/低代码开发支持，实现模型驱动的快速应用构建。



One Flow All Business Connected 一体化全场景

Supports comprehensive, integrated operations across finance, HR, marketing, procurement, supply chain, manufacturing, R&D, projects, assets, and collaboration.

实现企业从财务、人力、营销、采购、供应链、制造、研发、项目、资产、协同等端到端的全场景业务。



One Ecosystem Collaborative Growth 一体化产业链协同

Breaks down barriers between suppliers, customers, and partners—transforming traditional supply chains into intelligent, value-driven networks for shared success.

打通供应商、客户与伙伴，让传统上下游，进化为智能协同的价值网络，构建价值共赢生态。



One Global Operation Business Without Borders 一体化全球运营

Combines global standards with local expertise to enable seamless collaboration and ensure a strong local presence in every market.

融合全球标准与本地智慧，赋能组织无缝协同，让企业在每一个市场，都拥有本地主场优势。



One Success One Experience 一体化客户成功

Backed by an extensive network of professional service partners and AI-powered assistance throughout the customer journey—delivering timely responses and exceptional experiences.

丰富的专业服务伙伴支持、AI智能体贯穿服务全流程，每一次响应更及时，成就卓越体验。

YonSuite AI + Full Scenarios Empowering Smart Enterprises

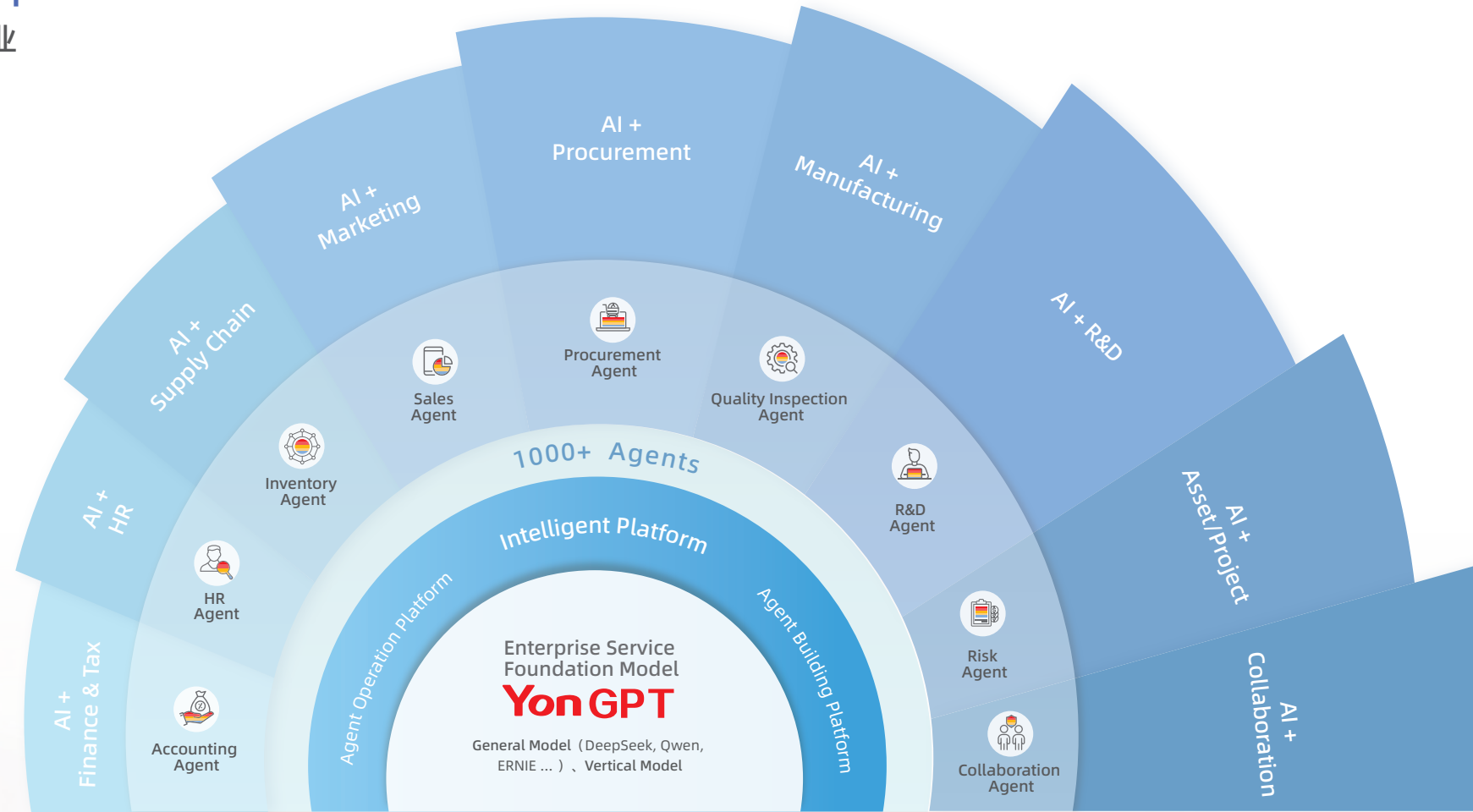
YonSuite AI + 全场景 成就数智企业



Deep Enablement 深度赋能

YonSuite drives profound digital transformation through its integrated “AI + Full-Scenario” approach. By combining advanced AI capabilities with industry expertise, it delivers intelligent support across every business function. YonSuite redefines decision-making with data-driven insights, enabling enterprises to achieve greater precision, higher efficiency, and a path to an intelligent future.

用友YonSuite以“AI+全场景”模式，深度赋能企业数智化转型。融合先进AI能力与深厚行业经验，全方位渗透企业各领域。通过AI技术，YonSuite重构企业决策逻辑，让决策更加科学、精准，推动企业智能驱动，引领数智未来。



Intelligent and Efficient 智能高效

In manufacturing, YonSuite streamlines processes and optimizes resource allocation. Across marketing, it delivers deep consumer behavior insights to shape highly targeted strategies. Within finance, it enhances operational efficiency and enables data-driven, accurate decision-making. For human resources, YonSuite supports intelligent recruitment and talent profiling, boosting management effectiveness and improving employee experience...

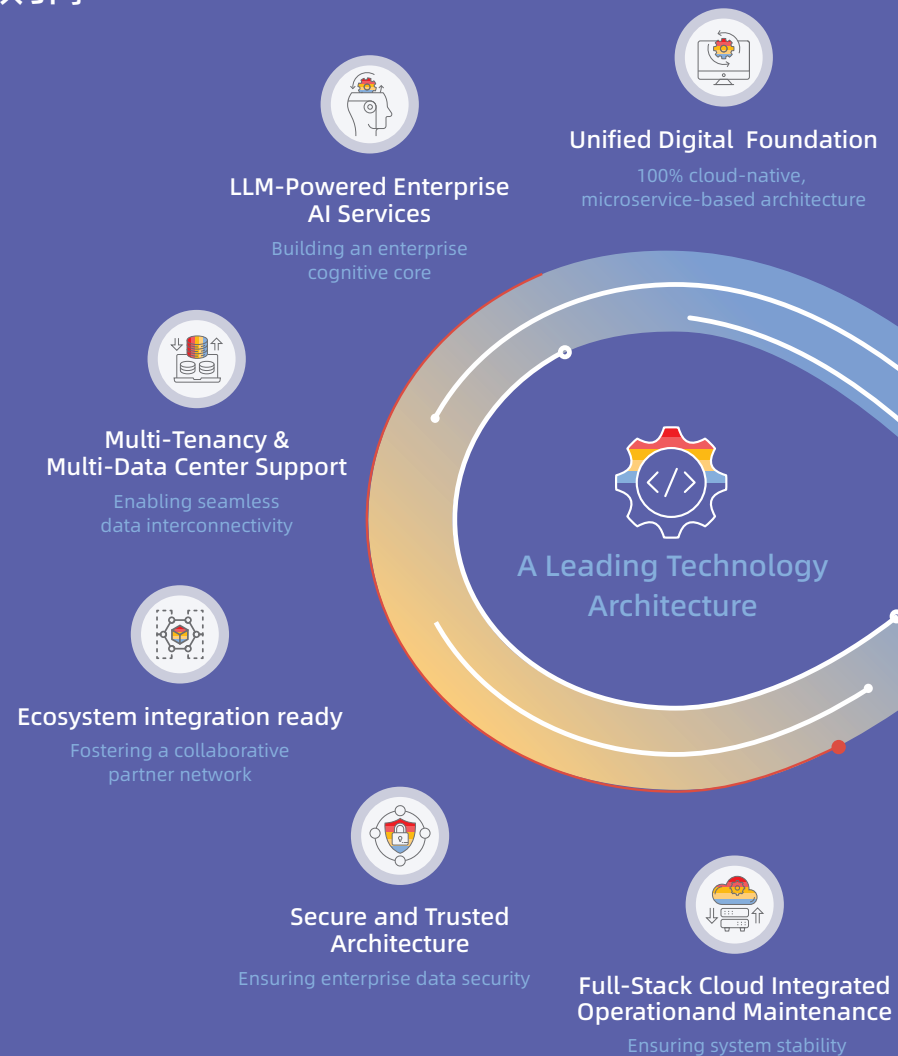
在生产制造领域，YonSuite精准把控流程，优化资源配置；市场营销方面，它通过智能洞察消费者行为，助力企业制定精准营销策略；财务管理上，高效运作，提升决策科学性与精准性；人力资源管理中，YonSuite实现智能招聘、人才画像，提升管理效率与员工体验.....

A Leading Technology Architecture: Cloud-Native + AI-Powered

技术架构领先：云原生+AI双引擎

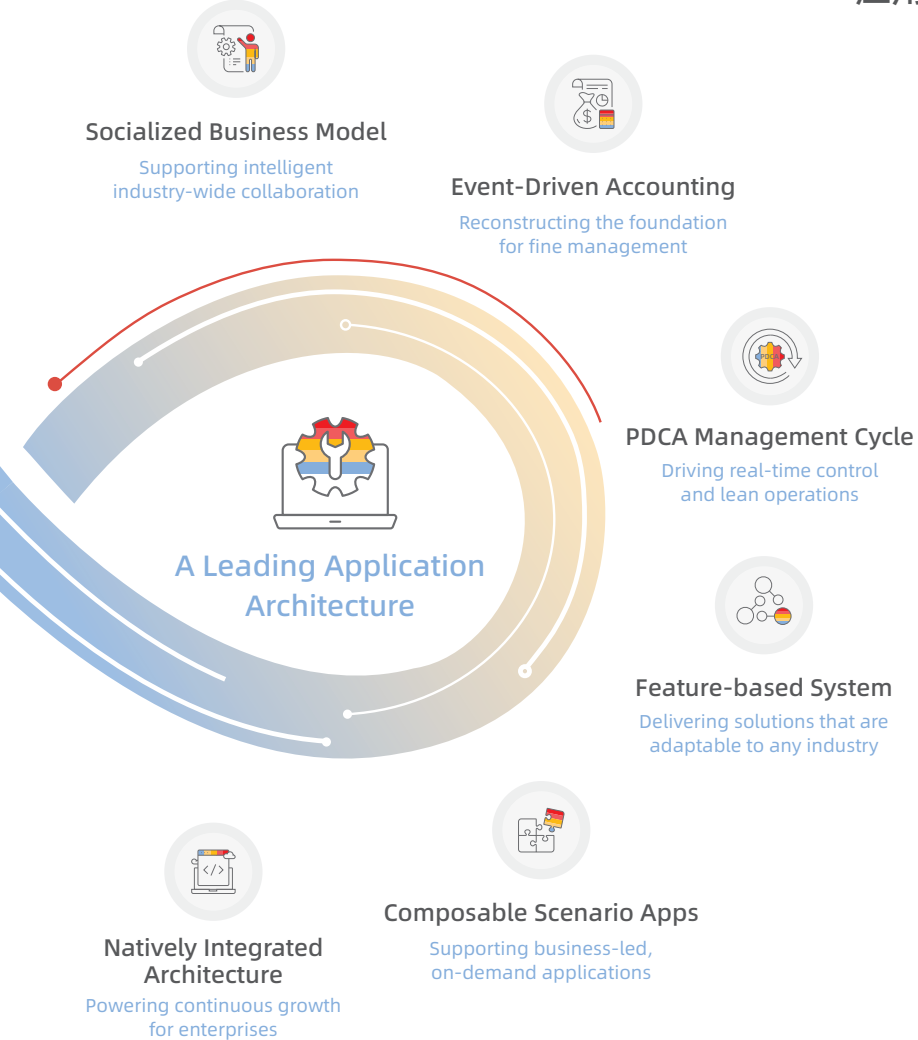
YonSuite's architecture is designed to stay ahead of the curve, continuously evolving with AI, big data, and cloud computing at its core. It delivers a highly elastic, high-performance, and secure architecture for data intelligence. This robust and adaptive foundation enables deep integration of technology, operations, and decision-making, providing a powerful engine and reliable platform for digital and intelligent transformation.

用友YonSuite的技术架构始终与时俱进，不断进化，以AI、大数据、云计算为核心技术，构建高弹性、高性能、高安全的数据智能架构，通过持续进化的技术底座实现技术、业务与决策的深度融合，为企业数智化转型提供核心驱动力与坚实基础。



A Leading Application Architecture: Agility for Business Evolution

应用架构领先：敏捷响应业务进化



YonSuite's cutting-edge application architecture accelerates digital and intelligent transformation for enterprises. By integrating a socialized business model, event-driven accounting, PDCA management cycles, feature-based systems, and composable scenario apps, it enables a strategic shift: from scattered to precise operations, from rigidity to agility, from process-driven to data-driven execution, from isolated functions to integrated scenarios, from enterprise-scale to ecosystem-level collaboration. This architectural strength provides growing enterprises with full support for innovation and sustainable evolution.

用友YonSuite凭借领先的应用架构，全力助推企业数智化转型。通过社会化商业模型、事项法会计架构、PDCA管理循环、特征体系及场景化应用可组装等，实现从粗放到精细、从稳定到灵动、从流程到数据、从功能到场景、从企业级到社会级的能力跃升，全面支撑成长型企业的创新变革。

One Global Operation Business Without Borders

Integrated Global Operations,
Borderless Business.

One AI-World

 **neYonSuite**



YonSuite Global Solution Empowering Enterprises for Global Operations

YonSuite 全球化解决方案 助力企业全球化运营

YonSuite provides a global solution for growth enterprises, including services for finance, taxation, human resources, supply chain, marketing, procurement, manufacturing, R&D, projects, assets, and collaboration, supporting enterprises in their global operations.

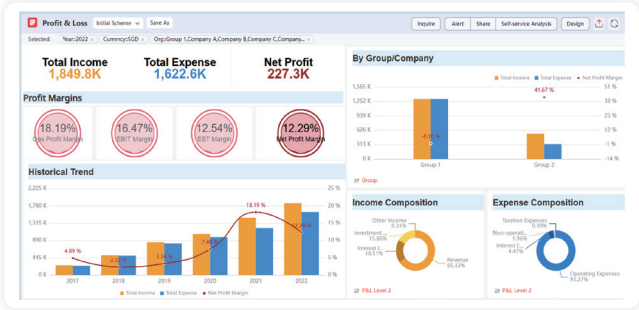
用友YonSuite为成长型企业提供了全球化解决方案，包括财税、人力、供应链、营销、采购、制造、研发、项目、资产、协同等服务，助力企业全球化运营。



Global Finance & Tax Management 全球财税管理 >>>

Based on the event approach accounting theory, YonSuite takes business events as the foundation and real-time accounting, intelligent finance, precise taxation, agile treasury as the core. It constructs a new generation of financial systems that include global financial accounting, global management accounting, global tax services, global travel expense control, and electronic archive services. It aims to create a leading global enterprise digital financial cloud service platform that is real-time, intelligent, detailed, multi-dimensional, visual, and ecological, ensuring that multinational enterprises compatible with local accounting standards and tax regulations.

用友YonSuite基于事项法会计理论，以业务事项为基础，实时会计、智能财务、精准税务、敏捷财资为核心理念，构建全球财务会计、全球管理会计、全球税务服务、全球商旅费控、电子档案服务的全新一代财务体系，打造具备实时、智能、精细、多维、可视、生态的全球领先企业数智化财务云服务平台，确保跨国企业能够遵循各地的会计准则和税务规定。



- Globalized Chart of Accounts System
全球化科目体系
- Multi-standards, Multi-currencies, Multi-tax systems, Multi-books
多准则、多币种、多税制、多账簿
- Globalized Invoices
全球化发票
- Global Tax Calculation and Planning
全球化寻税计税
- Global Tax Compliance
全球化税务合规
- Global Bank-Enterprise Direct Connection
全球银企直联
- Global Fund Settlement
全球资金结算
- Global Budgeting and Execution
全球化计划预算与执行
- Global Business Travel Reimbursement Management
全球商旅报销管理
- Global Reporting and Consolidation
全球报告与合并

Global Human Resource Management 全球人力资源管理 >>>

YonSuite's human resource management helps enterprises build a digital talent supply chain through data-driven talent identification, intelligent talent cultivation, and smart talent utilization, achieving full lifecycle management of talent selection, utilization, training, retention, onboarding, transfer, adjustment, and departure. Modules such as intelligent talent discovery, succession planning, job qualifications, and training learning provide comprehensive talent management solutions for enterprises, assisting them in accurately identifying and nurturing key talents.

用友YonSuite人力资源管理，通过数据识人、智能育人、智慧用人帮助企业构建数字化的人才供应链，实现人才选、用、育、留、入、转、调、离的全生命周期管理。智能人才发现、盘点继任、任职资格、培训学习等模块，为企业提供全方位的人才管理解决方案，助力企业精准识别和培养关键人才。



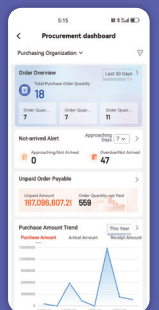
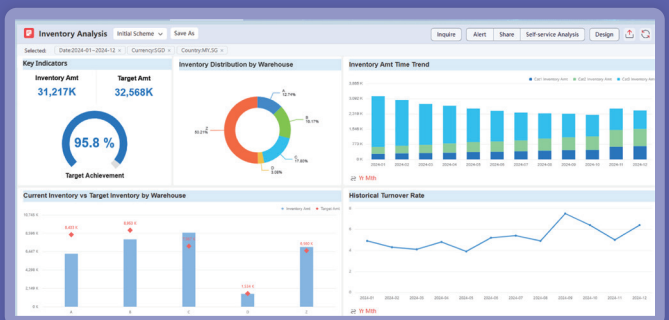
-  **Global and Localized Recruitment**
全球化和本地化人员招聘
-  **Global Employment and Overseas Assignment Management**
全球用工，海外派遣管理
-  **Time Zone-spanning Clock-in Systems**
跨时区打卡
-  **Localized Individual Income Tax and Salary Payment**
属地化个税与发薪

-  **Multi-currency Salary Calculation**
多币种薪资核算
-  **Global Leave and Attendance Management**
全球假勤管理
-  **Global Insurance and Benefits**
全球保险福利
-  **Localization of Employee Information**
员工信息本地化

Global Supply Chain Management 全球供应链管理 >>>

YonSuite's supply chain management covers the entire value chain from marketing to service, providing enterprises with a one-stop, full-chain, and end-to-end digital intelligence management solution. By applying digital intelligence technology, it reshapes the enterprise value chain, achieving full-chain intelligent management from procurement to payment, order to cash, planning to fulfillment, and from acquisition to retirement.

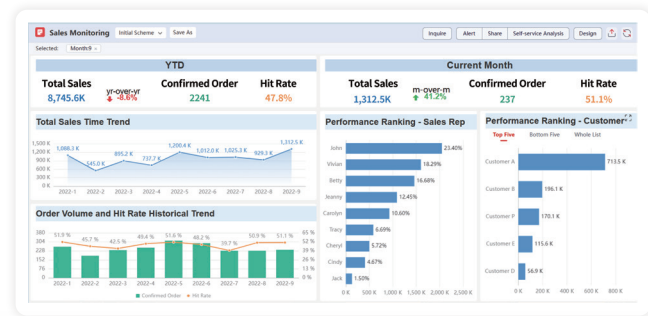
用友YonSuite供应链管理，覆盖从营销到服务的全价值链端到端协同，为企业提供一站式、全链路、全过程的数智化管理解决方案。通过数智化技术的应用重塑企业价值链，实现从采购到支付、订单到收款、计划到履约、从资产购置到退役的全链条智能化管控。



-  **Global Sales and Marketing**
全球销售与营销
-  **Global Demand Planning**
全球需求规划
-  **Global Inventory Management**
全球库存管理
-  **Global Supply Planning**
全球供应规划
-  **Global Procurement and Sourcing**
全球采购与供应
-  **Global Order Fulfillment and Traceability**
全球订单履行追溯

Global Marketing Management 全球营销管理 >>>

YonSuite's marketing management integrates CRM, omni-channel marketing, membership management, retail management, and e-commerce order centers, providing a comprehensive digital intelligence marketing solution for enterprises. By employing industry-specific, intelligent, and operational strategies, it aids enterprises in achieving digital transformation in marketing, offering one-stop services, and leveraging AI technology to enhance business efficiency and decision-making quality.



Cross-border E-commerce Management
跨境电商管理

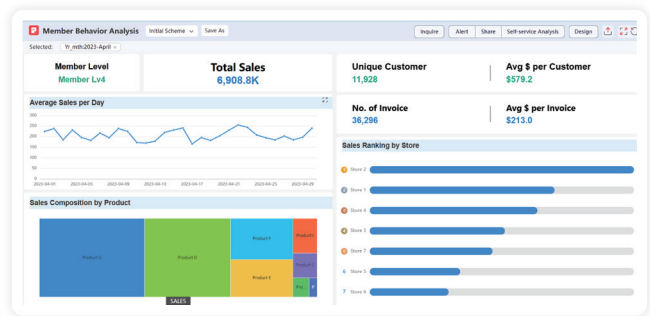


Overseas Payment Management
海外支付管理



Omni-channel Marketing
全渠道营销

用友YonSuite营销管理整合了CRM、全渠道营销、会员管理、零售管理和电商订单中心等能力，为企业提供全面的数智营销解决方案。通过行业化、智能化、运营化策略，助力企业实现营销数智化转型，提供一站式服务，并利用AI技术提高业务效率和决策质量。



Omni-channel Membership Management
全渠道会员管理



Integration of Retail and Point of Sale
零售与终端一体化

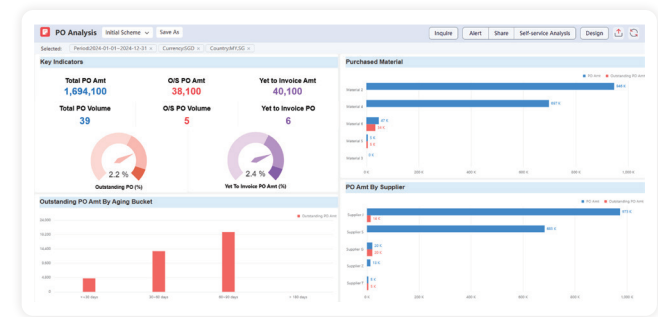


Global Sales and Marketing Management
全球销售与营销管理

Global Procurement Management 全球采购管理 >>>

YonSuite's procurement management, supported by the dual engines of "professional services + integrated operations," comprehensively covers the three key stages from sourcing to payment, from sourcing to contract, and supply chain collaboration. It deeply integrates intelligent rule engines to achieve end-to-end closed-loop management from strategic sourcing, supplier management, procurement execution, to compliance verification, significantly enhancing the efficiency and transparency of global procurement.

用友YonSuite采购管理依托“专业服务+运营一体化”双引擎，全面覆盖从寻源到支付、从寻源到合同及供应链协同三大关键环节，深度整合智能规则引擎，实现从战略寻源、供应商管理、采购执行到合规校验的端到端闭环管理，显著提高全球采购效率和透明度。



Global Supplier Sourcing and Tendering
全球供应商招标寻源



Global Supplier Files and Risk Management
全球供应商档案和风险管理



Global Supplier Lifecycle Management
全球供应商全生命周期管理



Online Contracting and Cross-Border Procurement Execution
在线合同、跨国采购执行



Procurement Cost Control
采购成本管控



Global Supply Chain Collaboration
全球供应链协同

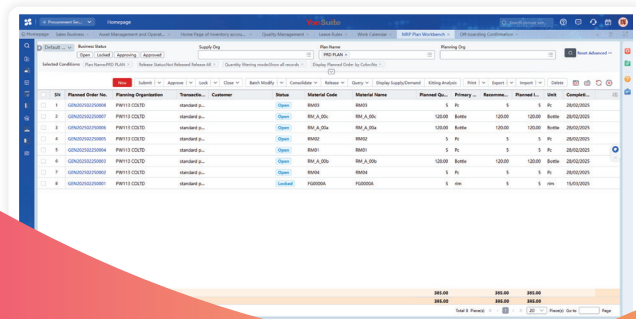


Global Procurement Data Analysis
全球采购数据分析

Global Manufacturing Management 全球制造管理 >>>


YonSuite's manufacturing management offers applications such as production planning, production order management, workshop management, and outsourcing management, integrating project management and cost management to provide a comprehensive solution from process costs to project costs. It supports advanced manufacturing models like personalized customization, super BOM, and configurable pricing, helping enterprises quickly respond to global market demands and enhance product competitiveness.

用友YonSuite制造管理，提供生产计划、生产管理、车间管理、委外管理等应用、一体化贯通项目管理及成本管理，实现从工序成本到项目成本的全方位解决方案，支持个性化定制、超级BOM、选配报价等先进制造模式，帮助企业快速响应全球市场需求，提升产品竞争力。



 **Global Production Layout and Resource Allocation**
全球生产布局与资源配置

 **Multi-factory Collaborative Management**
多工厂协同管理

 **Global Cross-National Production Collaboration**
全球跨国生产协作

 **Visual Management of Production Processes**
生产过程可视化

 **Global Production Compliance and Risk Management**
全球生产合规与风险管理

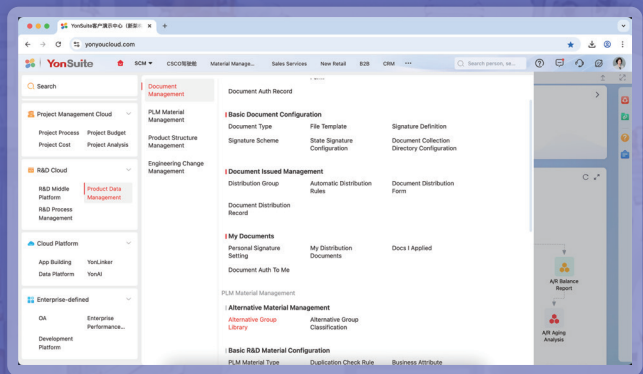
 **Integrated Design and Manufacturing Management**
设计制造一体化

 **Full-Process Quality Traceability**
全流程质量追溯

Global R&D Management 全球研发管理 >>>

YonSuite R&D Cloud, based on a unified data architecture and multi-cloud regional deployment, natively adapts to global environments. Through standard interfaces and bi-directional integration with tools like CAD/CAE, it achieves real-time synchronization of models, BOM, and data. Additionally, it incorporates IPD processes and a robust data security framework, supporting global R&D collaboration under a multi-time zone, integrated R&D management system.

用友YonSuite研发云基于统一数据架构与多云区域部署，原生适配全球环境；通过标准接口与CAD/CAE等工具双向集成，实现模型、BOM、数据实时同步。同时，内置IPD流程和完善的数据安全保障机制，支持多时区、融合性研发管理体系下的全球研发协同。



 **Online Document Management**
文档管理在线化

 **Product Data Standardization**
产品数据规范化

 **Standardized R&D Processes**
研发过程标准化

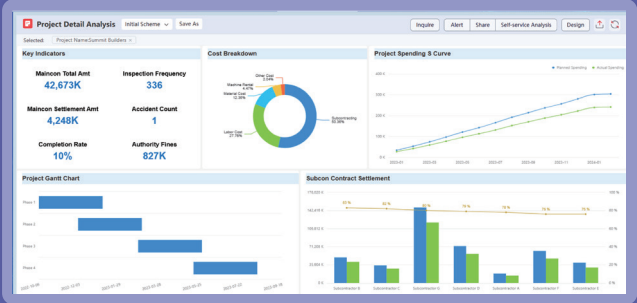
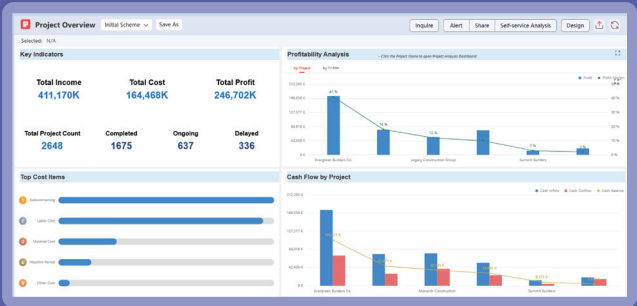
 **Collaborative Product Innovation**
产品创新协同化

Global Project Management
全球项目管理 >>>

YonSuite project management provides a one-stop service that includes project initiation, revenue, procurement, progress, work hours, and document management. It helps enterprises efficiently initiate projects during the business opportunity follow-up and contract signing stages, monitor and ensure projects are delivered on time to avoid delays. Through the panoramic workbench, users can grasp the overall situation of projects, view progress, revenue, expenses, and profits in real-time, and also delve into project details through drill-down inquiries, achieving precise control over the entire project landscape.

-  Global Project Planning Management
全球化项目计划管理
-  Global Project Revenue Management
全球化项目收入管理
-  Global Project Expenditure Control
全球化项目支出管控
-  Global Project Risk Management
全球化项目风险管理
-  Global Project Lifecycle Management
全球化项目全生命周期管理

用友YonSuite项目管理提供一站式服务，包括立项、收入、采购、进度、工时和文档管理，助力企业在商机跟进和合同签订阶段高效立项，实时监控并确保项目按时交付，避免延期，可以通过全景工作台掌握项目全局，实时查看进度、收入、支出和利润，还可以通过穿透联查深入了解项目细节，实现对项目全貌的精准掌控。



Global Asset Management
全球资产管理 >>>

YonSuite's asset management provides services such as group asset management, asset operations, maintenance, and asset performance. By employing advanced technologies like VPA voice interaction, intelligent inspection and patrol, and GIS integrated visualization, it achieves real-time management and smart operations and maintenance of corporate assets. Enterprises can grasp the financial status of their assets in real-time, providing strong support for financial decision-making.

用友YonSuite资产管理，提供了集团资产管理、资产经营、维修维护、资产绩效等服务，通过VPA语音交互、智能点巡检、GIS融合可视化等先进技术，实现企业资产的实时管理和智慧运维，企业可以实时掌握资产的财务状况，为企业的财务决策提供有力支持。

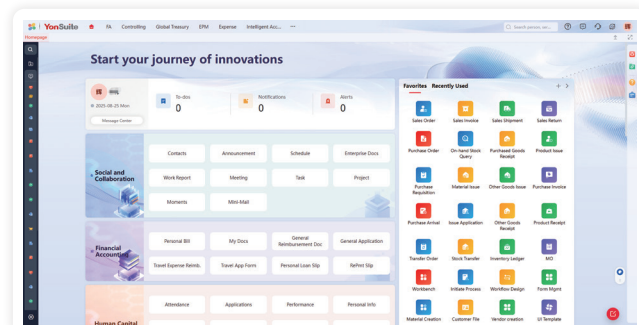
-  Full Lifecycle Management of Assets
资产全生命周期管理
-  Global Asset Ledger Management
全球资产台账管理
-  Global Asset Sharing Management
全球资产共享管理
-  Global Asset Leasing
全球资产租赁

-  Local Asset Utilization
本地资产使用
-  Local Asset Operation
本地资产运行
-  Local Maintenance and Repair
本地维修维护
-  Asset Spare Parts Supply Chain
资产备件供应链

Global Collaborative Office
全球协同办公 >>>

YonSuite Collaborative Office, as the "unified portal and mobile portal" platform for enterprise globalization, is based on the Singapore data center and complies with overseas security and compliance requirements, effectively ensuring customer privacy and data security.

用友YonSuite协同办公，作为企业全球化的“统一门户和移动门户”平台，基于新加坡数据中心，符合海外安全合规要求，有效保障客户隐私安全。



-  Global Unified Portal Center
全球统一门户中心
 -  Global Unified Process Center
全球统一流程中心
 -  Global Unified Collaboration Center
全球统一协作中心
 -  Global Unified Knowledge Center
全球统一知识中心
 -  Global Unified Modeling Center
全球统一建模中心
 -  Global Unified Data Center
全球统一数据中心
 -  Global Unified Integration Center
全球统一集成中心



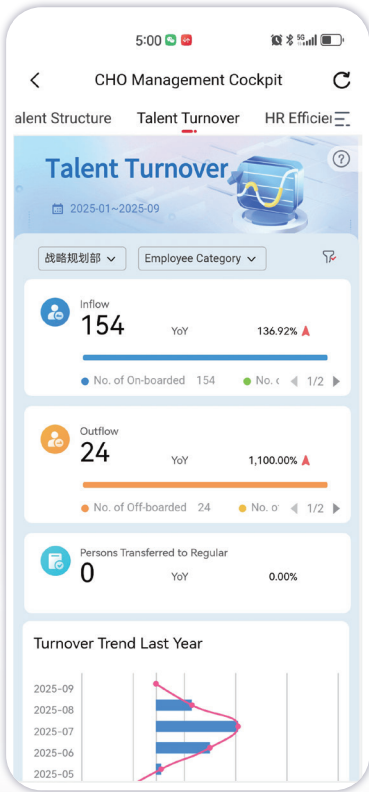


YonSuite Integrated Application Solution meets the full value chain needs of enterprises

YonSuite一体化应用方案 满足企业全价值链需求

YonSuite Integrated Application Solution provides an end-to-end collaboration and intelligent decision-making platform covering marketing, procurement, inventory, planning, production, finance, and human resources. It fully meets the value chain needs of global growth enterprises, helping them improve quality, reduce costs, increase efficiency, and drive continuous innovation.

用友YonSuite一体化应用方案，为企业提供贯穿营销、采购、库存、计划、生产、财务到人力的全流程协同管控与智能决策平台，全面满足全球成长型企业全价值链需求，助力提质降本增效与持续创新。



Finance, Business, and Taxation Integration 业财税一体化

Unifying logistics, cash flow, information flow, and invoice flow into a single system, enhancing the transparency and accuracy of financial and tax management, while reducing operational risks for enterprises.

实现物流、资金流、信息流和发票流的四流合一，提升了财税管理的透明度与精确度，降低企业经营风险。



Marketing and Service Integration 营销服务一体化

Customer-centric, YonSuite integrates marketing automation, customer management, and data analytics capabilities to bridge online and offline channels. It enables seamless end-to-end collaboration from customer outreach and perception to service.

以客户为中心，整合营销自动化、客户经营与数据分析能力，打通线上线下全渠道数据，实现从触达、感知到服务客户的端到端无缝协同。



Procurement Service Integration 采购服务一体化

Seamlessly connecting supplier sourcing, order fulfillment, and reconciliation, YonSuite creates an efficient, transparent, flexible, and compliant procurement management loop.

将供应商寻源、订单履约、对账结算等环节无缝连接，打造高效、透明、灵活且合规的采购闭环管理。



Project Operations Integration 项目运营一体化

Managing the full project lifecycle, from initiation to delivery and settlement, YonSuite provides real-time monitoring of resource input and progress deviation, enabling dynamic control and intelligent operation.

从项目立项、交付到结算的全生命周期管理，实时监控项目资源投入与进度偏差，实现全过程动态管控和智能运营。



Design and Manufacturing Integration 设计制造一体化

Supporting seamless connections from design and planning to manufacturing, YonSuite ensures data and change collaboration for materials, BOM, and processes between design and manufacturing stages.

支持从设计、计划到生产的无缝衔接，实现物料、BOM、工艺在设计与制造环节的数据和变更协同。



Human Resources Collaboration Integration 人力协同一体化

Through core processes such as recruitment, payroll, performance, and collaborative office management, YonSuite builds an efficient platform for human resources and office services, empowering employees and activating the organization.

通过招聘、薪酬、绩效、协同办公等核心场景，为企业构建高效运转的人力与办公服务平台，赋能员工，激活组织。

Zero /Low-Code Development Making Development More Convenient

零/低代码开发 让开发更便捷

Based on the iuap platform, YonSuite supports zero/low-code development. Through simple drag-and-drop operations, businesses can quickly build personalized applications that meet their unique needs. This not only makes the development process more efficient and convenient but also significantly lowers the development barrier, enabling business personnel to participate in the application development process. This empowers enterprises to create truly tailored digital intelligence tools, accelerating the transition from innovative ideas to implementation.

用友YonSuite基于iuap平台，支持零/低代码开发，通过简单的拖拉拽操作，即可快速搭建符合企业独特需求的个性化应用。不仅让开发过程更加高效、便捷，还极大地降低了开发门槛，让业务人员也能够参与应用开发，为企业打造真正贴合自身发展的数智化工具，加速创新理念从构思到落地的进程。

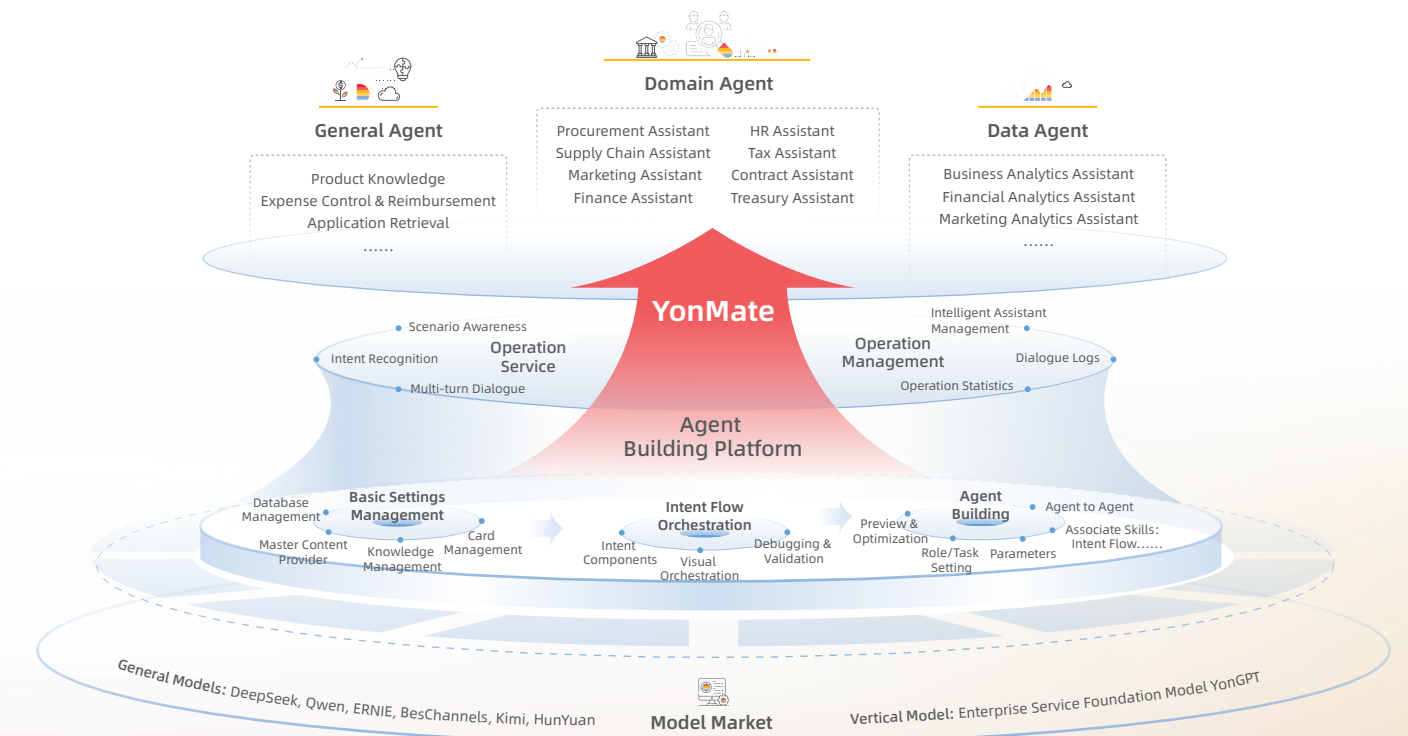


AI Agent Development Enabling Rapid AI Deployment

智能体构建 让AI快速落地

YonSuite deeply integrates multiple mainstream large models, such as DeepSeek and Qwen, to build a unified development framework, technical architecture, and security architecture. This supports the flexible application of multiple models, making the construction of AI agents easier and accelerating the rapid deployment of AI applications in enterprises.

用友YonSuite深度融合了多个主流大模型，如DeepSeek、通义千问等，构建了一套统一的开发框架、技术架构与安全架构，支持多模型的灵活应用，让智能体构建变得更容易，推动企业的AI应用快速落地。



Global Support Services

全球化支持服务

Mature Global Business Layout

成熟的全球化业务布局 >>>



Over 20 Years of Overseas Operation Experience

20多年海外经营经验

Since 2003, yonyou has achieved a high compound annual growth rate in overseas markets.

自2003年以来，用友在海外市场业务实现了较高的复合增长率。



12 Regional Institutions Worldwide

全球12家区域机构

Regional branches have been established in Hong Kong China, Macau China, Taiwan China, Japan, Singapore, Malaysia, Indonesia, Vietnam, Thailand, Mexico, the UAE, Germany, and other locations.

已在中国香港、中国澳门、中国台湾、日本、新加坡、马来西亚、印度尼西亚、越南、泰国、墨西哥、阿联酋、德国等地建立区域机构。



Overseas Data Centers

海外数据中心

Independent overseas data center deployment supports and is isolated from domestic data centers, ensuring product access efficiency and security.

独立的海外数据中心部署支撑，与国内数据中心独立隔离，保障产品访问效率与安全。



Coverage in Over 40 Countries/Regions

覆盖40+国家/地区

Yonyou's overseas projects span the vast majority of countries worldwide, with extensive experience in overseas project delivery, providing solutions for multiple countries/regions.

用友海外项目遍及全球绝大多数国家，拥有丰富的海外项目交付经验，提供多国/地区解决方案。



Over 1,400 Overseas Clients

1,400+海外客户

Provided global and localized digital services in finance, human resources, marketing and manufacturing for Chinese-funded enterprises going global, cross-border, and local enterprises and institutions in various regions.

为中资出海、跨国跨境、各区域本地的企业和机构提供了财务、人力、营销、制造等全球化和本地化的数智化服务。



Over 60% Local Clients

60% 以上本土客户

The proportion of overseas local clients exceeds 60%, fully understanding local business needs and meeting the management differences of various countries/regions.

海外本土客户占比超过60%，充分理解本地业务需求，满足不同国家/地区的管理差异性需求。



Global Customer Service

全球客户服务

Product support for remote, multilingual, and cross-time zone implementation, providing global customer operation and maintenance services. A team of service consultants and technical experts proficient in Mandarin, Cantonese, English, Japanese, Indonesian, Thai, Vietnamese, Malay, Spanish, Hungarian and Arabic, among other languages, has been established.

产品支持远程、多语、跨时区实施，提供全球客户运维服务。建立起了一支精通普通话、粤语、英语、日语、印度尼西亚语、泰语、越南语、马来西亚语、西班牙语、匈牙利语及阿拉伯语等语种的服务顾问和技术专家团队。

Comprehensive Customer Success System

完善的客户成功体系 >>>

Yonyou introduces the innovative “AI Digital Operations” and “BIP Operations Expert System” creating a self-service delivery and intelligent operations customer success system. This system upgrades AI robots for customer service, implementation services, and operations services, providing 7*24h AI support to help enterprises easily achieve digital transformation and upgrades!

用友推出“AI数智运营”与“BIP运营师体系”创新模式，打造了自助交付与智能运营的客户成功体系。这一体系升级了客户服务、实施服务、运营服务等AI机器人，为客户提供7*24小时AI服务，助力企业轻松实现数智化转型升级！



AI Customer Service Robot
AI客户服务机器人

Focused on customer service scenarios, providing timely and efficient responses to users' needs.

聚焦客户服务场景，及时服务高效响应用户需求。



AI Implementation Service Robot
AI交付服务机器人

Focused on project delivery scenarios, systematizing delivery knowledge and providing professional implementation plans.

聚焦项目交付场景，体系化交付知识，提供专业实施方案。



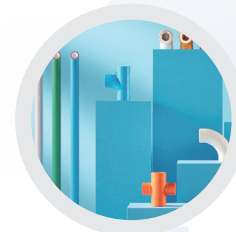
AI Operations Service Robot
AI运营服务机器人

Build the internal force for enterprise digital transformation, creating a personal AI assistant for BIP Operations Experts to help clients achieve excellent operations.

构建企业数智化转型内生力量，打造BIP运营师的贴身AI助手，助力客户实现卓越运营。

They Achieve Global Operations with YonSuite

TA们已经借助YonSuite走向了全球



Rifeng Group: Going Global and Building a Second Growth Curve

日丰集团：企业扬帆出海打造第二增长曲线

Rifeng Group, the world's largest supplier of plastic-aluminum composite pipes, has achieved unified platform management for multi-country operations through YonSuite. It can now complete the business launch of a new company in just three weeks, with a 65% increase in multi-currency reconciliation efficiency and a 60% improvement in the efficiency of dealers' ordering. Monthly closing is completed by the 1st of each month.

日丰集团，是全球第一大铝塑管供应商，通过用友YonSuite，在无额外支出的情况下，实现了多国使用统一平台的目标。仅需3周就可以完成一个新公司的业务上线，多币种对账效率提升65%，经销商要货效率提升60%，每月1号即可完成上月月结。



Stamford Tyres: Data-driven Growth Momentum

添福胶胎 数据驱动释放增长动能

Stamford Tyres, a global tire and wheel distributor with business in over 90 countries, has achieved multiple values with YonSuite, including improving order efficiency, online management of customer quotes, sales management, and integration of business and finance; through ordering portals, setting exclusive prices and promotions, establishing mobile membership centers, and quickly handling membership appointment needs, it has achieved integrated online and offline management. Additionally, it provides comprehensive data analysis through automatically generated reports to assist in business analysis and decision-making.

Stamford Tyres（添福胶胎），是一家全球轮胎和车轮经销商，业务遍及90多个国家，借助YonSuite，添福胶胎实现了多项价值，包括提高开单效率、在线管理客户报价、销售管理和业财一体化；通过订货门户、设置专属价格和促销、建立移动会员中心、快速处理会员预约需求，实现了线上和线下的一体化管理，另外，还通过自动生成报表提供全面的数据分析，辅助经营分析决策。

Accompanying Numerous Growth Enterprise

YonSuite与众多成长型企业同行

